

LOCAL ORGANIZATIONS

**Champaign County Economic Development Corp.
Small Business Development Center**

<http://www.champaigncountyedc.org/sbdc.html>
217-359-6261

This group facilitates business start-ups as part of its overall mission of promoting economic development in Champaign County.

Illini Entrepreneurship Center Network
www.illiniecn.org
217-359-6261

Functioning as a “clearinghouse” for entrepreneurs, this organization can refer you to the service provider best suited to your situation.

Parkland Business Development Center
www.parkland.edu/bdc
217-351-2235

Staff of the center provide education, customized training, and professional development resources for businesses both large and small.

For more resources—and for resources on specific types of businesses—try searching The Urbana Free Library’s Online Catalog using these subject search terms:

- *Entrepreneurship*
- *Small business*
- *New business enterprises*
- *Home-based businesses*



The Urbana Free Library

210 West Green Street • Urbana, Illinois 61801
217-367-4405 • urbanafreelibrary.org

Start Your Own Business & Be Your Own Boss

Small Business Development



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START-UP

**Birthing the Elephant:
The Woman’s Go-For-It! Guide to Overcoming
the Big Challenges of Launching a Business**
Karin Abarbanel and Bruce Freeman, 2008
658.022 / ABA

**Crush It!:
Why Now is the Time to Cash in on Your Passion**
Gary Vaynerchuk, 2009
650.1 / VAY

**Design and Launch
an On-Line E-Commerce Business in a Week**
Entrepreneur Press and Jason R. Rich, 2008
658.022 / DES

**The E-Myth Enterprise:
How to Turn a Great Idea into a Thriving Business**
Michael E. Gerber, 2009
658.11 / GER

**Launching Your First Small Business:
Make the Right Decisions During Your First 90 Days**
Edited by John L. Duoba, 2009
658.11 / LAU

**Leap!: Ditch Your Job,
Start Your Own Business and Set Yourself Free**
Ian Sanders. 2008
658.11 / SAN

START-UP (continued)

**The One Minute Entrepreneur: The Secret to
Creating and Sustaining a Successful Business**
Ken Blanchard and Don Hutson
with Ethan Willis, 2008
658.11 / BLA
Book on Disc / 658.11 / BLA

Retire, and Start Your Own Business
Dennis J. Sargent and Martha S. Sargent, 2008
658.11 / SAR

**Spare Room Start Up:
How to Start a Business From Home**
Emma Jones, 2008
658.11412 / JON

The Weekend Small Business Start-Up Kit
Mark Warda, 2007
658.022 / WAR

**What’s Stopping You?:
Shatter the 9 Most Common Myths Keeping You
From Starting Your Own Business**
Bruce R. Barringer and R. Duane Ireland, 2008
658.11 / BAR

**Young Guns:
The Fearless Entrepreneur’s Guide to Chasing
Your Dreams and Breaking Out on Your Own**
Robert Tuchman, 2009
658.11 / TUC

FINANCING

Bankable Business Plans

Edward G. Rogoff, 2007
658.4012 / ROG

Business Loans From Family and Friends: How to Ask, Make it Legal and Make it Work

Asheesh Advani, 2009
658.1526 / ADV

Freesourcing: How to Start a Business With No Money

Jonathan Yates, 2009
658.11 / YAT

Small Business Financial Management Kit for Dummies

Tage C. Tracy and John A. Tracy, 2007
658.1592 / TRA

LEGALITIES

Legal Forms for Starting and Running a Small Business

Fred S. Steingold, 2010
346.0652 / STE

Legal Guide for Starting and Running a Small Business

Fred S. Steingold, 2008
658.022 / STE

The Small Business Start-Up Kit: A Step-By-Step Legal Guide

Peri H. Pakroo, 2010
346.0652 / PAK

MARKETING

Branding Only Works on Cattle: The New Way to Get Known (and Drive Your Competitors Crazy)

Jonathan Salem Baskin, 2008
658.827 / BAS

Guerrilla Marketing: Easy and Inexpensive Strategies for Making Big Profits From Your Small Business

Jay Conrad Levinson with Jeannie Levinson and Amy
Levinson, 2007
658.8 / LEV

Managing Brand You: Seven Steps to Creating Your Most Successful Self

Jerry S. Wilson and Ira Blumenthal, 2008
650.1 / WIL

Rubies in the Orchard: How to Uncover the Hidden Gems in Your Business

Lynda Resnick with Frank Wilkinson, 2009
658.8 / RES

MANAGEMENT

The Entrepreneur's Guide to Managing Growth and Handling Crisis

Theo J. van Dijk, 2008
658.022 / DIJ

Hiring Your First Employee: A Step-By-Step Guide

Fred S. Steingold, 2008
658.311 / STE

The Home Office From Hell Cure: Transform Your Underperforming Time-Sucking Homebased Business into a Runaway Success

Jeffrey A. Landers, 2008
658.041 / LAN

Reality Check: The Irreverent Guide to Outsmarting, Outmanaging, and Outmarketing Your Competition

Guy Kawasaki, 2008
658.11 / KAW

Warren Buffett's Management Secrets: Proven Tools for Personal and Business Success

Mary Buffett and David Clark, 2009
650.1 / BUF

STRATEGY

Billion Dollar Lessons: What You Can Learn From the Most Inexcusable Business Failures of the Last Twenty-Five Years

Paul B. Carroll and Chunka Mui, 2008
658.04 / CAR

Closing the Innovation Gap: Reigniting the Spark of Creativity in a Global Economy

Judy Estrin, 2009
658.4 / EST

Delivering Happiness: A Path to Profits, Passion, and Purpose

Tony Hsieh, 2010
658.4 / HSI

Finding the Sweet Spot: The Natural Entrepreneur's Guide to Responsible, Sustainable, Joyful Work

Dave Pollard, 2008
658.11 / POL

The Knack: How Street-Smart Entrepreneurs Learn to Handle Whatever Comes Up

Norm Brodsky and Bo Burlingham, 2008
658.11 / BRO

Making Ideas Happen: Overcoming the Obstacles Between Vision and Reality

Scott Belsky, 2010
650.1 / BEL

Success Made Simple: An Inside Look at Why Amish Businesses Thrive

Erik Wesner, 2010
650.1 / WES

The 10 Laws of Enduring Success

Maria Bartiromo with Catherine Whitney, 2010
650.1 / BAR

Think Like a Champion: An Informal Education in Business and Life

Donald J. Trump with Meredith McIver, 2009
650.12 / TRU

32 Ways to Be a Champion in Business

Earvin "Magic" Johnson, 2008
650.1 / JOH

WEBSITES

www.allbusiness.com

This "Champion of Small Businesses" site, sponsored by Dunn & Bradstreet, covers a wide-range of articles, videos and blogs for the small business owner, including a Finance Resource Center.



www.business.gov

Official site of the U.S. Small Business Administration, this site provides valuable legal information for the novice entrepreneur.

www.business.illinois.gov/startup.cfm

The State of Illinois Business Portal contains information on starting and running a business, with helpful links to additional sites.

www.businessownersideacafe.com

Idea Café provides a light-hearted view of real business owners dealing with everyday problems.

www.entrepreneur.com/bizstartups/index.html

Maintained by *Entrepreneur* magazine, this easy-to-use site is an excellent starting source for the would-be small business owner.

www.sba.gov

The U.S. Small Business Administration site addresses every stage of the small business life-cycle, including links to local resources.

www.score.org

SCORE (Service Corps of Retired Executives) is committed to helping small businesses. Their site provides mentoring and training as well as a local-SCORE locator.

www.business.gov/finance/financing/grants

This site is a good source for procuring grant money from state and local programs, including low-interest loans and venture-capital financing.

